**PMAspire Diamond Assignment - II**

**Prioritized Benefits Definition**

The purpose of the Benefits Definition is to describe the benefits predicted to result from the program and how each benefit will be measured.

**Initiative Name:**

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| --- | --- |
| **Date of Creation** |  |
| **Version No.** |  |
| **Owned By** |  |
| **Change Owners** |  |
| **Initiative Manager** |  |

**Expected Benefits**

***\*\*\* Note: You may use separate Excel Spreadsheet / Landscape layout to fit all the contents below***

**Quality checklist:**

* Are the benefits clearly stated?
* Are the benefits achievable?
* Is it clear how the benefits will be realized?
* Has the program team collaborated effectively in arriving at the agreed priorities of the benefits? Are the benefits measurable and is it clear how they will be measured?
* Have the benefits been decomposed to an appropriate level?
* Is there a clear link from every defined benefit to one or more of the planned capabilities to be delivered from the program?

**Client Side**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sr.No.** | **Benefits (Tangible and Perceived)** | **Priority** | **Metrics (How it will be measured – Qualitative and Quantitative)** | **To be Achieved by Date** | **Confidence Level of Achieving**  **(Low:1 – High: 5)** |
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| Elaborate the steps taken to make sure that the client realizes those benefits. |
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**Birlasoft Side**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sr.No.** | **Benefits (Tangible and Perceived)** | **Priority** | **Metrics (How it will be measured – Qualitative and Quantitative)** | **To be Achieved by Date** | **Confidence Level of Achieving**  **(Low:1 – High: 5)** |
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| How Birlasoft will be impacted if the current Program implementation fails? |
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| Elaborate the steps taken to make sure that the client realizes those benefits. |
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**Value Creation (Long Term and Short Term)**

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| **Customer Perspective** |
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| **Birlasoft Perspective** |
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